



# **Expensive** **not** to be energy efficient

**Gregers Reimann**

Managing director, IEN Consultants

Energy Efficiency and Green Building Consultancy

[www.ien-consultants.com](http://www.ien-consultants.com)

Singapore | Malaysia | China

# Contents

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- III. Energy Efficiency in Denmark – and perspective for Vietnam
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"If you're involved in a new project and you are not making it as green and low energy as possible, it will be functionally obsolete the day it opens and economically disadvantaged for its entire lifetime"

**Mr. Jerry Yudelson (2008)**

national board member  
US Green Building Council



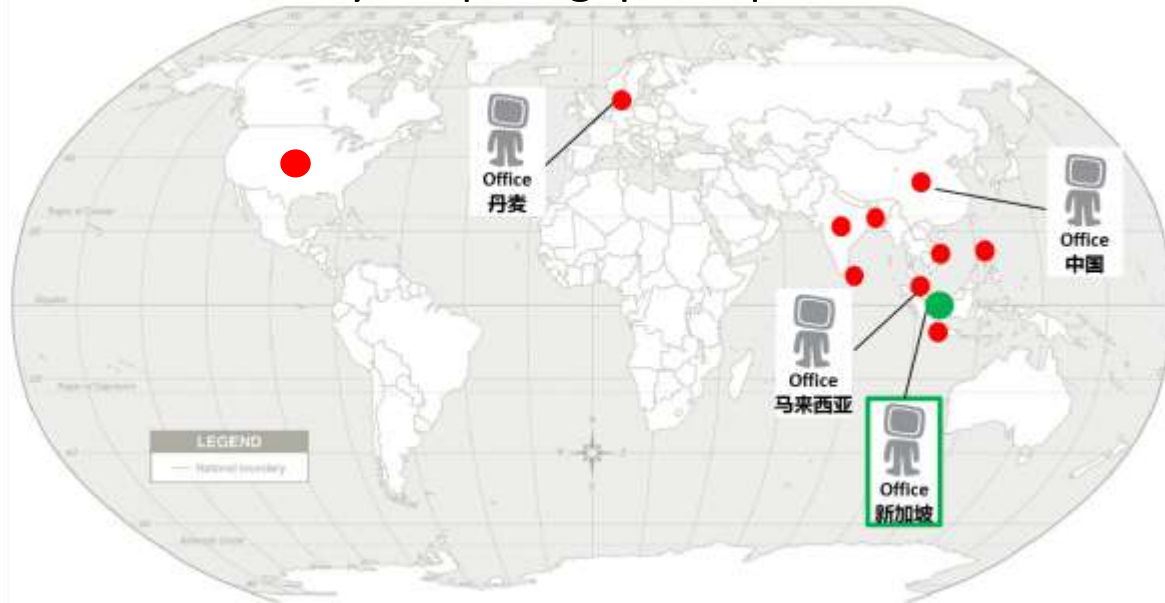
# IEN Consultants

3.2 million square meters  
of green building space



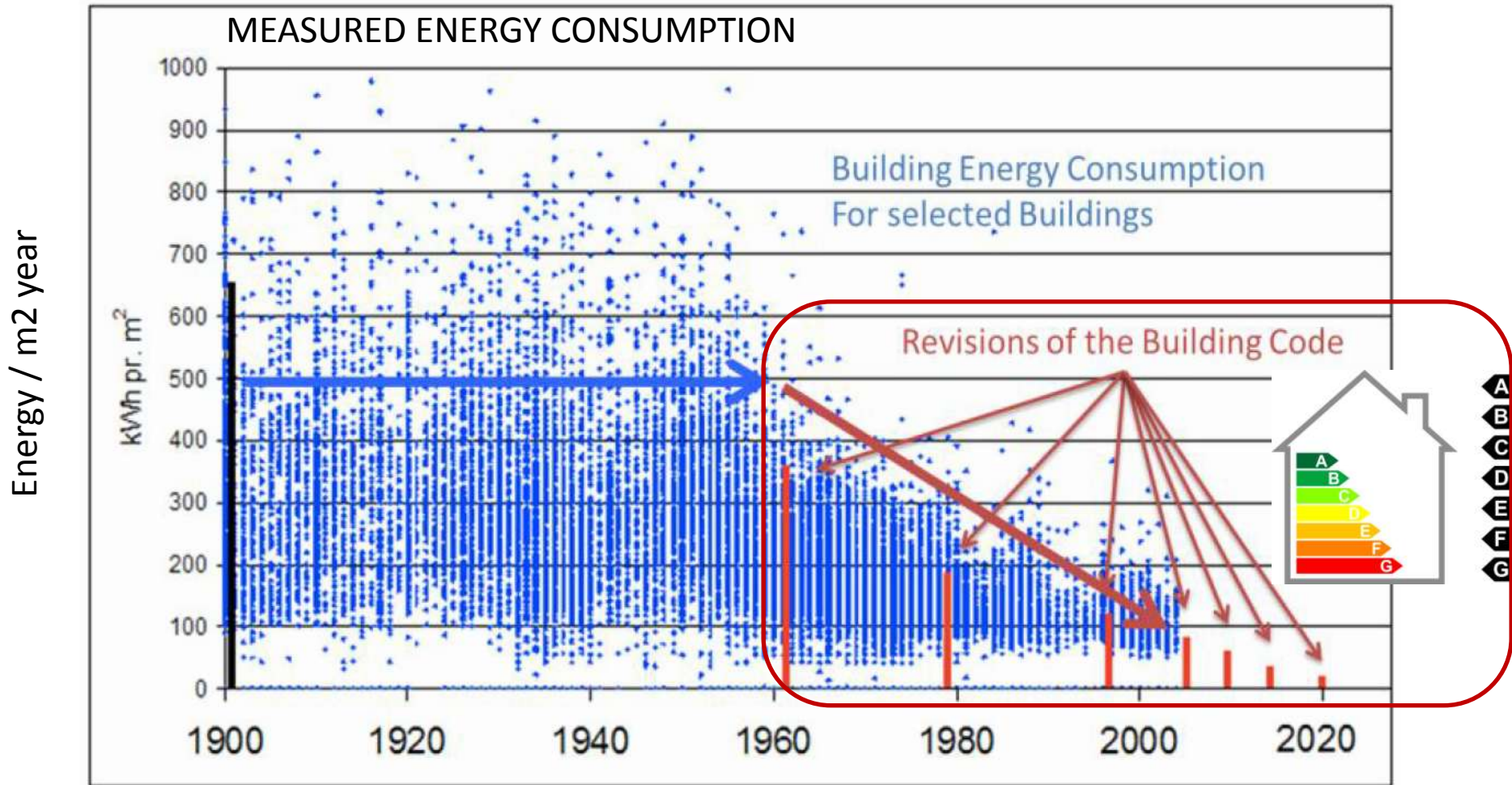
Gregers (MD) Poul (Founder)

Malaysia | Singapore | China





# 50% Measured Energy Savings in Danish Buildings



50% reduction in heating per square meter for entire building stock

# Mandatory Energy Label for Buildings

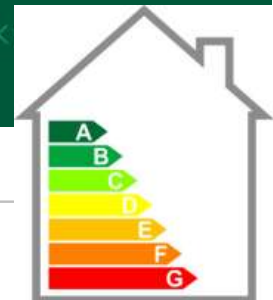
www.nybolig.dk/soegeresultat-boliger?locationFretext=københavn&postalDistrict=&roadName=&minPrice=-2147483648&maxPrice=2147483647&m

Property Size:	0 m2 - 300+ m2	Lot Size:	0 m2 - 2000+ m2
Number of rooms:	1 - 6+	Year:	Before 1900 - 2016
Level:	0 level - 5 plan	Floor:	Basement - 8+ floor
Energy:	A - G	length of stay:	0 - 1000+

All labels

Show homes: 2,081 homes

Real estate search for Copenhagen



# Mandatory Energy Label for Buildings

www.nybolig.dk/soegeresultat-boliger?locationFreetext=københavn&postalDistrict=&roadName=&minPrice=-2147483648&maxPrice=2147483647&m

Property Size:	0 m2 - 300+ m2	Lot Size:	0 m2 - 2000+ m2
Number of rooms:	1 - 6+	Year:	Before 1900 - 2016
Level:	0 level - 5 plan	Floor:	Basement - 8+ floor
Energy:	A - A	length of stay:	0 - 1000+

Label A only

Show homes: 412 homes

Real estate search for Copenhagen



# 412 Energy Efficient Buildings (Label A)

www.nybolig.dk/soegeresultat-boliger?locationFreestext=københavn&postalDistrict=&roadName=&minPrice=-2147483648&maxPrice=2147483647&m

Nybolig

We have found 412 properties that might be something for you.

Customize search



Sort by:

Select sort



Select



Kålagervej 24,  
2300 Copenhagen S



177 m<sup>2</sup>



6



139 days



Save

Type: Villa

Cash price: 6,500,000

Nybolig



Strandlodsvej 18 C2  
2300 Copenhagen S



127 m<sup>2</sup>



6



309 days



Save

Type: Townhouse

Cash: 4795000

Nybolig



Weidekampsgade 57 5 2  
2300 Copenhagen S



79 m<sup>2</sup>



2



75 days



Save

Type: Condo

Cash: 3140000

Nybolig


Real estate search for Copenhagen





# Energy Efficient Home (Label A)

www.nybolig.dk/ejerlejlighed/2300/weidekampsgade/260369/08tm0109



**Weidekampsgade 57, 5. 2.  
2300 Copenhagen S**

type	Apartment
Size	79
cash price	3149000
Owner Per capita spending. md.	2,213

Monthly energy bill: kr 2213  
Monthly energy bill: VND 7.1 million

- > Come out and see the property
- > Make an offer
- ↓ Get the documents
- ♥ Save

79 m<sup>2</sup>   2   5th floor   2006   **A**   -3%   SALG

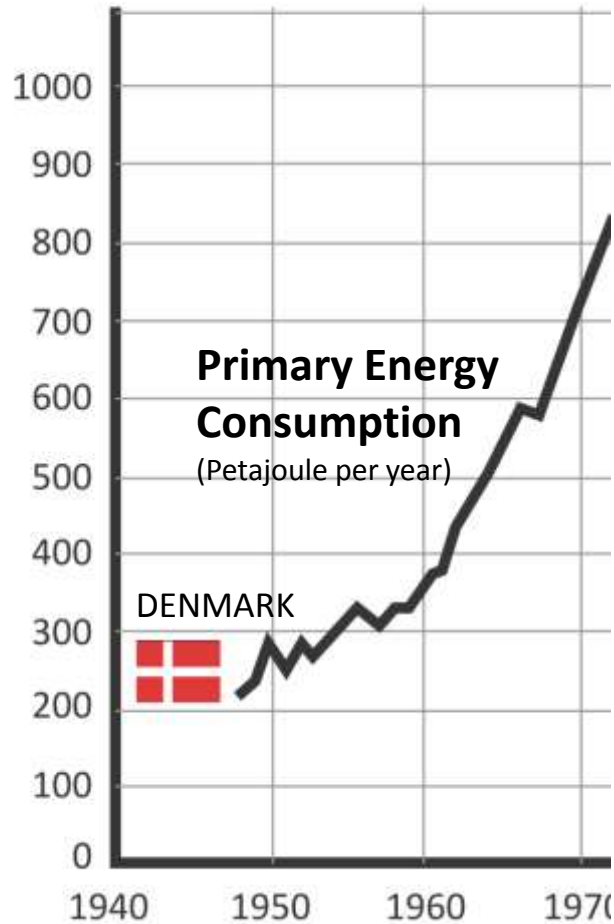


Real estate search for Copenhagen

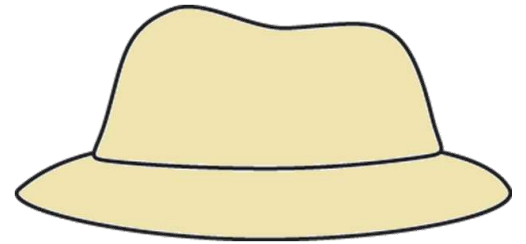


# ENERGY EFFICIENCY

## Denmark's experience



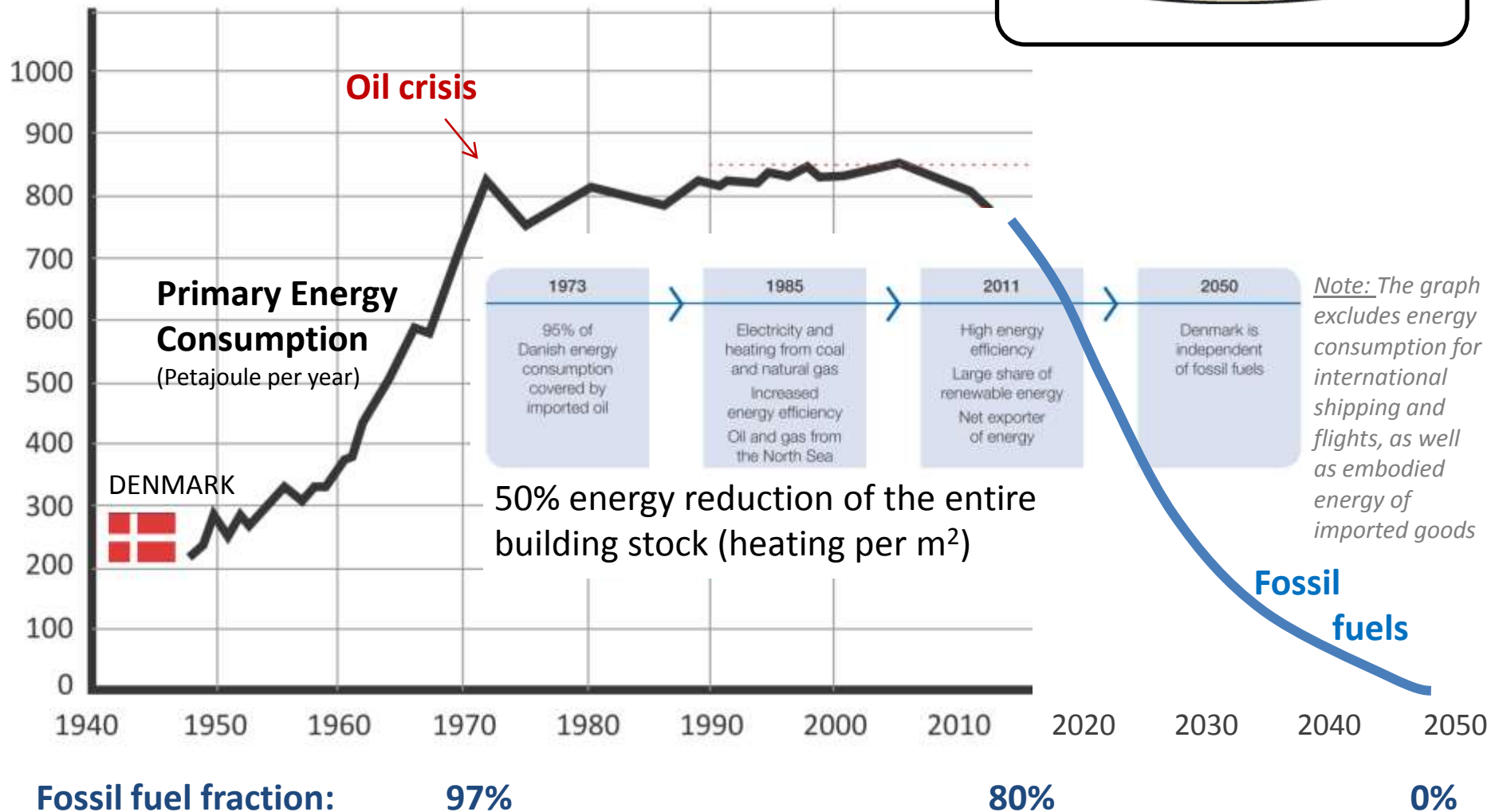
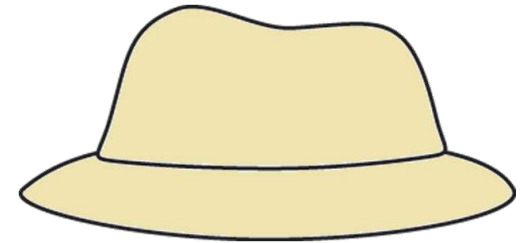
GET A HAT



# ENERGY EFFICIENCY

## Denmark's experience

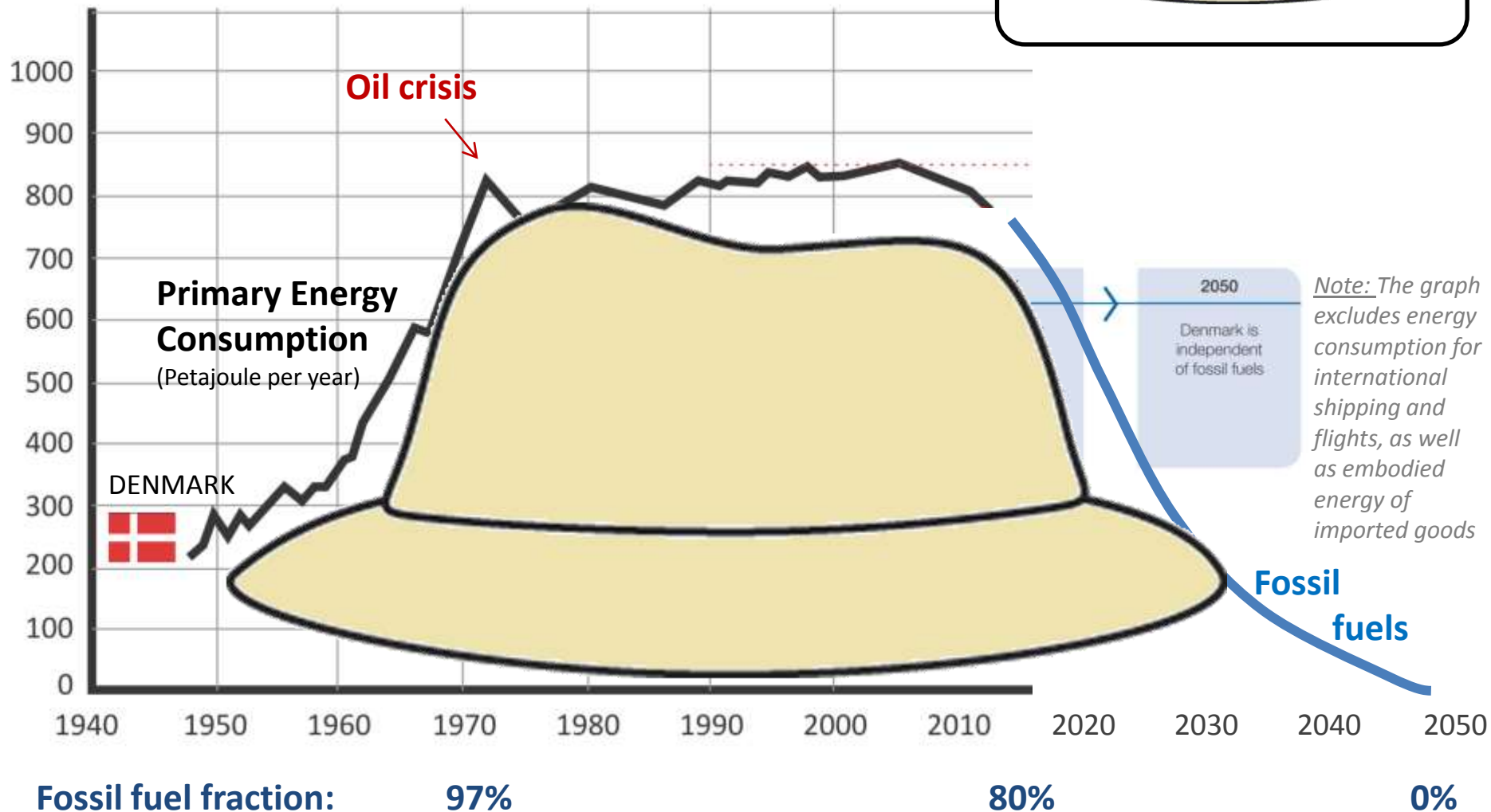
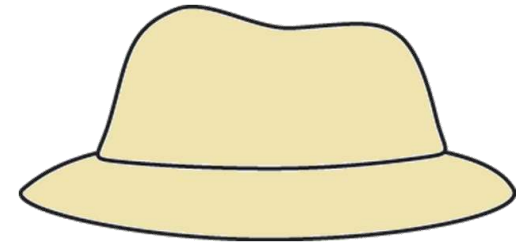
GET A HAT



# ENERGY EFFICIENCY

## Denmark's experience

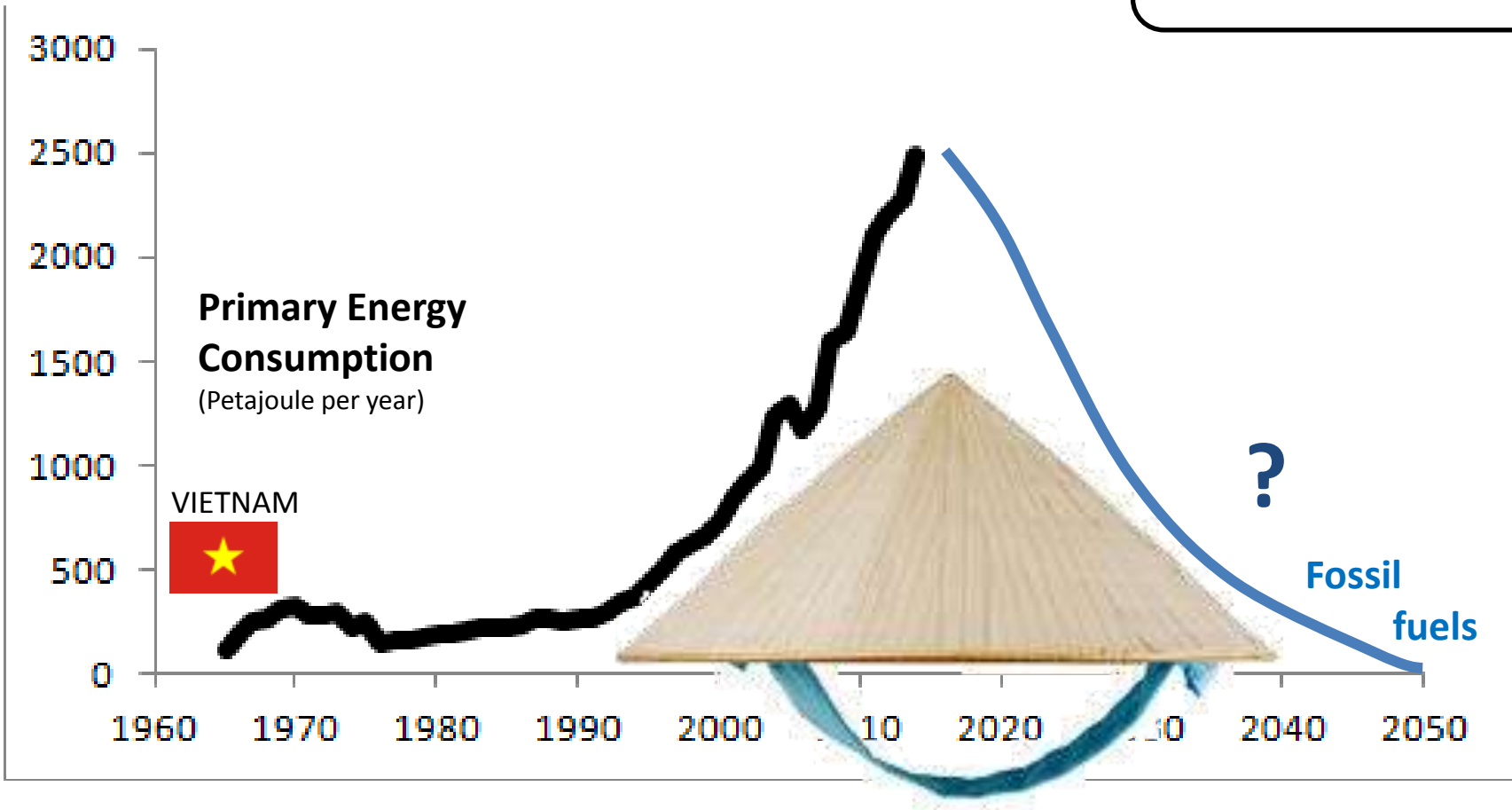
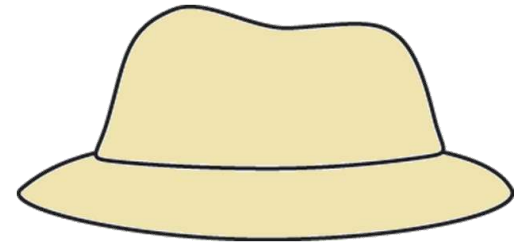
GET A HAT



# ENERGY EFFICIENCY

## Three Fundamental Observations

GET A HAT



Fossil fuel fraction:

79%

0%



# Energy Efficient Buildings in South-East Asia



LEO Building



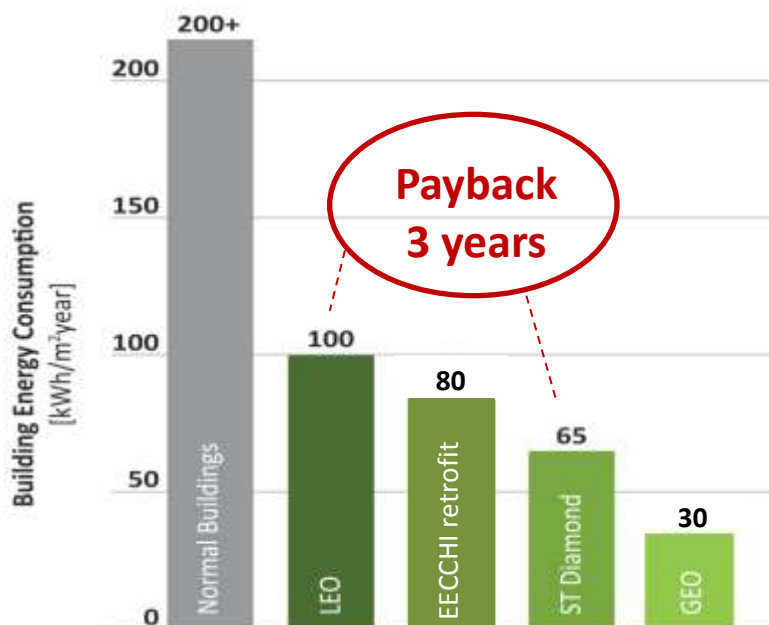
GEO Building



ST Diamond Building



EECCHI retrofit



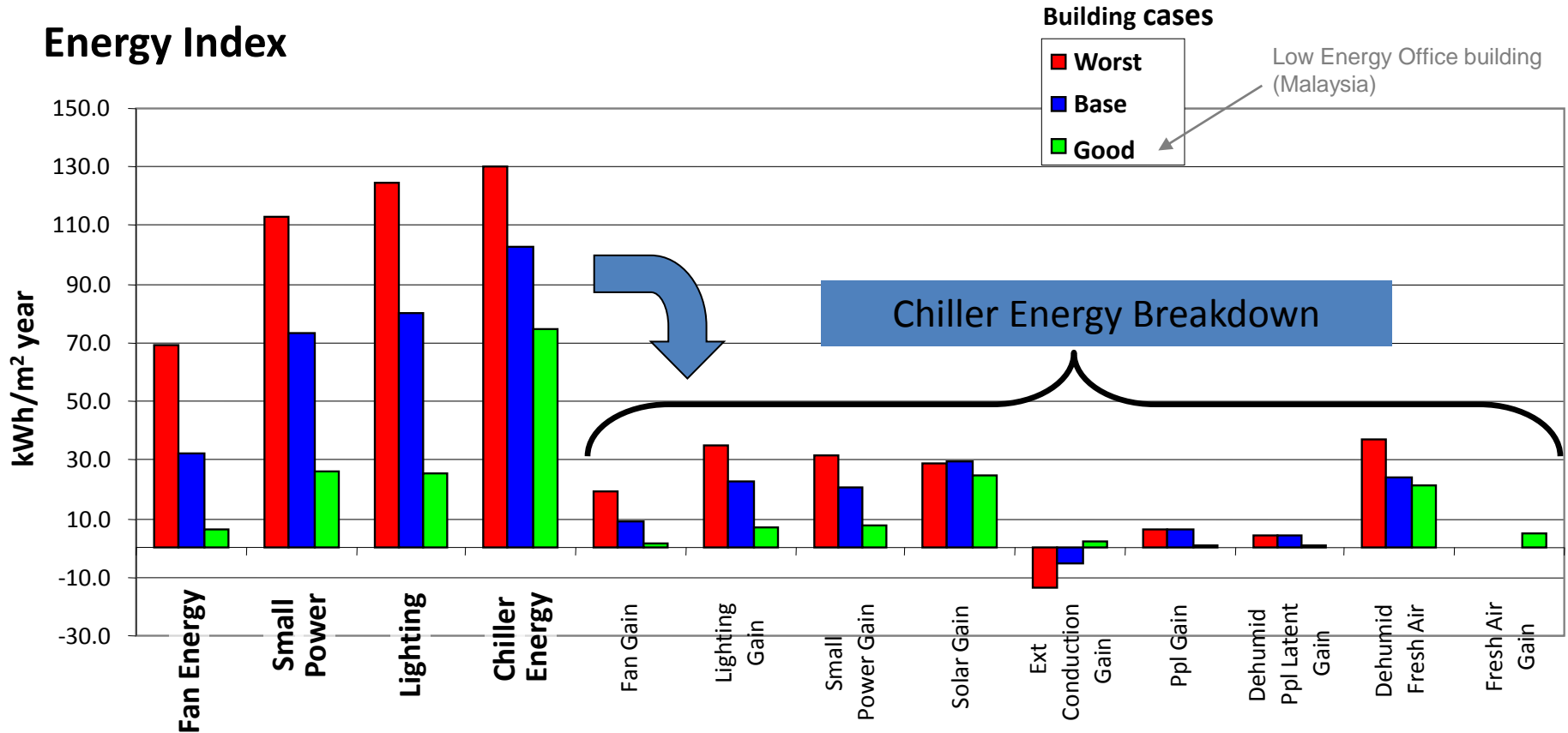
## Measured Energy Consumption

Buildings by  
by IEN Consultants

Completion year - 2004 2010 2010 2007

# Building Energy Analysis with Computer Simulation

## Energy Index



# ENERGY EFFICIENCY

## Three Fundamental Observations

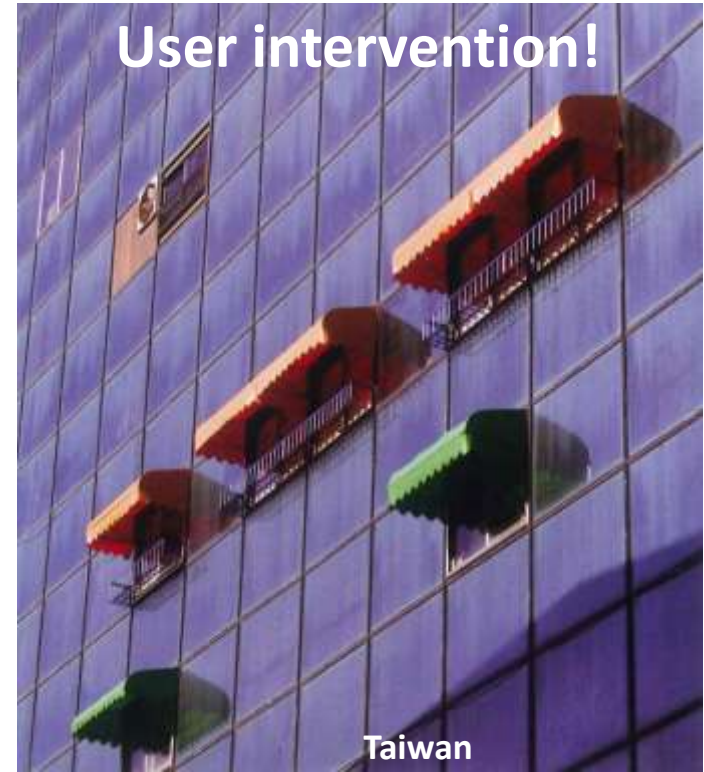
Full height glass

Glary & hot

Wonderful design!?

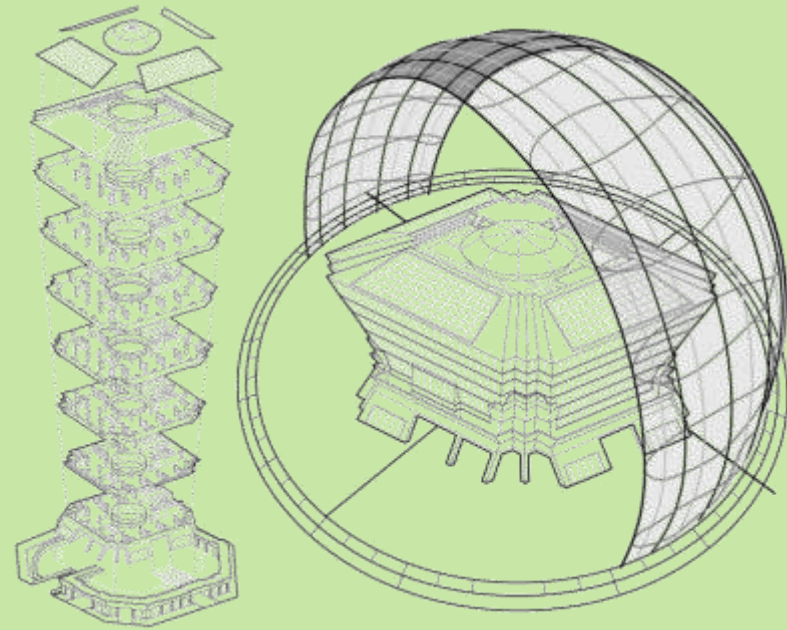
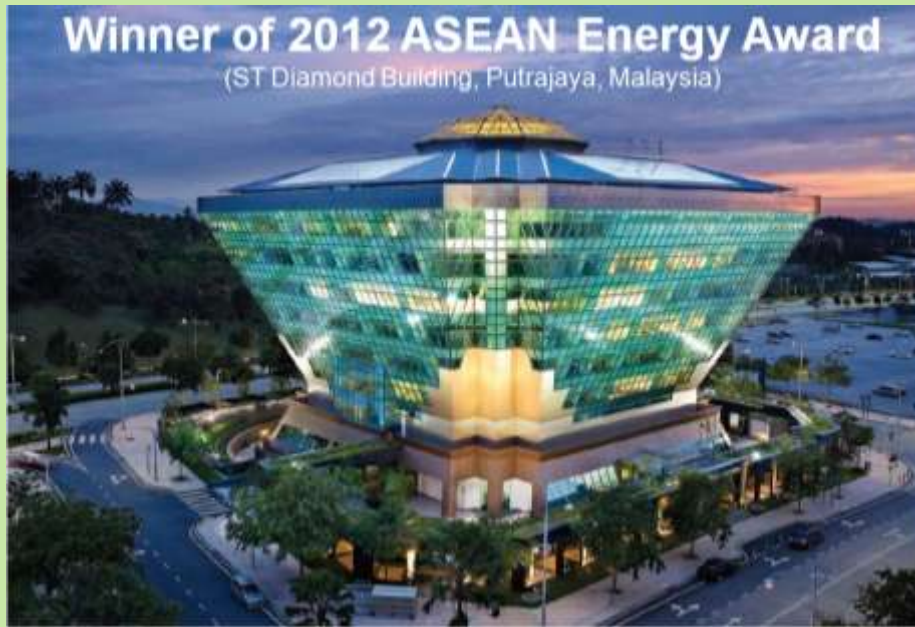
Blinds everywhere

LOCAL SOLUTIONS



User intervention!

# Case study



Energy Efficient Office case study

## DIAMOND BUILDING (SURUHANGJAYA TENAGA, 2010)



# 1/3 Energy Consumption



## Key Data

Gross Floor Area: 14,000sqm  
Year of Completion: 2010  
Building Energy Intensity: 69kWh/m<sup>2</sup>\*year  
Total Construction Cost: RM60mil  
Additional EE Cost: 3.2%  
Payback Period: < 3years  
IRR: 34% (based on 7year Lease Term)



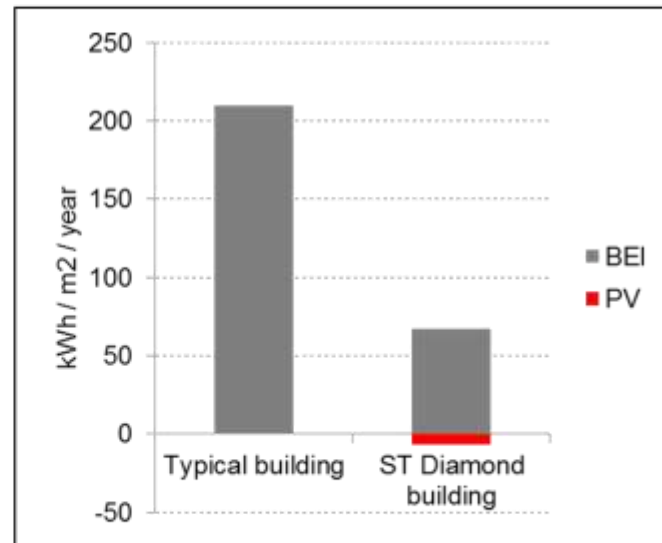
## AWARDS:



&



2013 ASHRAE  
Technology  
Award  
(2nd place)



# DIAMOND BUILDING similar design with vernacular buildings

Malaysia and Denmark's commitment to the field of

**Green Energy in Architecture**

as well as in cooperation and capacity building within the field, can be illustrated by the industry beneficial involvement of IEN Consultants with the development of this field in Malaysia over the years. IEN Consultants was originally a proprietorship established by a Danish Chief Technical Advisor involved in the identification of energy projects in Malaysia. When the company took on the LEO Building projects it gained recognition in Malaysia and IEN Consultants managed to build up a team of consultants, most of them Malaysian, who with their experience on the LEO Building, became known further afield. This helped gain further commissions on such projects as the Green Tech Building and what has become known as The Diamond Building in Putrajaya.


"Green Buildings" are perceived to be expensive, both because of the costs of employing the expertise necessary to develop and refine the building and system designs, and because of the relatively high capital costs of green technology items. It takes time for reduced operating costs, which come with reduced energy usage, to counterbalance the increased capital investment and this has been a significant barrier to development worldwide. However, given that approximately 40% of worldwide carbon emissions come from buildings, it is clear that there is a need for the "greening" of buildings to

make a significant contribution to carbon reductions.


As a result much effort has gone into the dissemination of green ideas to the Malaysian building industry, including the idea that the advantages of reduction of whole life costs of buildings as opposed to just capital costs are worthwhile. The fact that some "green" input to building design in Malaysia has moved from a subsidised basis, using for example Danish funding for the LEO Building and European Union funding for the Green Tech Office Building, to a fully Malaysia funded basis in the case of the so-called "Diamond Building" indicates some success in changing attitudes to operating costs vs capital costs associated to "Green Buildings".

Improved energy efficiency is already recognised by the Malaysian government to be more important than mere certification under the Green Building Index (GBI) scheme. That scheme therefore carries tax and stamp duty benefits to encourage the real application of green ideas in the design and operation of buildings.

Beyond this, IEN Consultants is now involved with a UNDP funded project, with the Ministry of Works, to promote low carbon buildings in Malaysia. It is hoped, amongst other things that it will lead to a building code by 2025 specifying much lower carbon footprints even than the LEO Building or the Diamond Building.



Modern architecture  
Diamond Building at night, modern lighting



Traditional vernacular  
Nanyang Lighthouse, Malacca

Another major area of involvement was in:

**Capacity Building for Malaysian Industry and Academia in EE Building design.**

The objective of the scheme, which was implemented by the Ministry of Energy, Communications and Multimedia (now Ministry of Energy, Green Technology and Water), was to develop capacity in the optimisation of energy efficient building design. This was done through training sessions, seminars, specific analysis of existing buildings and design development of new buildings. A key partner in this endeavour was the Public Works Department (JKR) and there was close cooperation with Schools Division and Healthcare Division, so the lessons learned went comprehensive, and the dissemination of the results widespread.

The project produced reports outlining design strategies for new buildings, making lessons learned from the LEO Building described above available to practitioners and academics across Malaysia. The project also produced reports on "Energy Efficiency Promotion: Lessons Learned and Future Activities", and undertook an evaluation of JKR design standards.

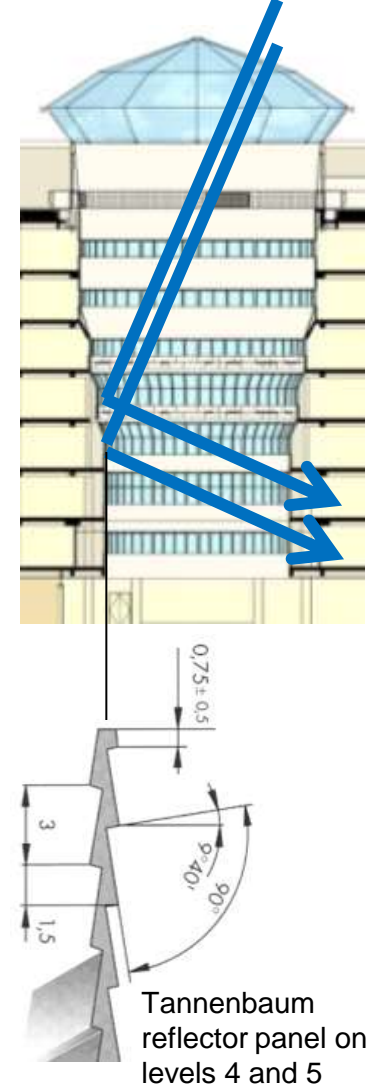
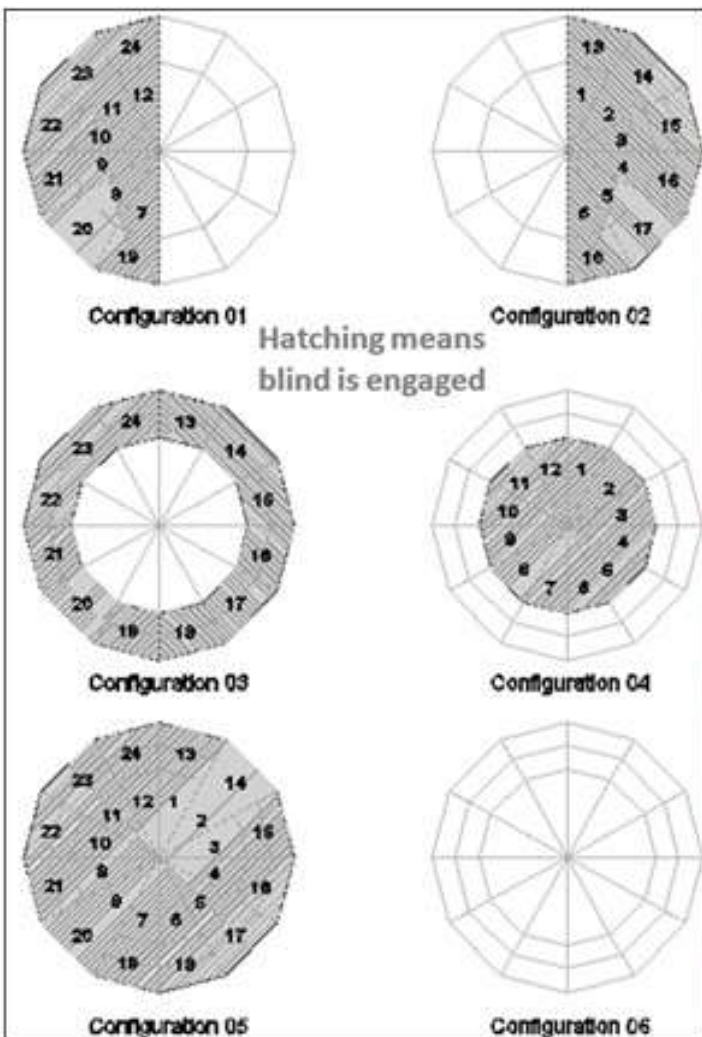
The project certainly raised awareness and improved the country's knowledge base regarding energy efficiency in buildings and made recommendations to Ministry of Energy, Green Technology and Water and JKR to set up demonstration offices, a very successful example of which was in Wangsa Damansara.

Result of many SIMULATIONS

Result of many GENERATIONS







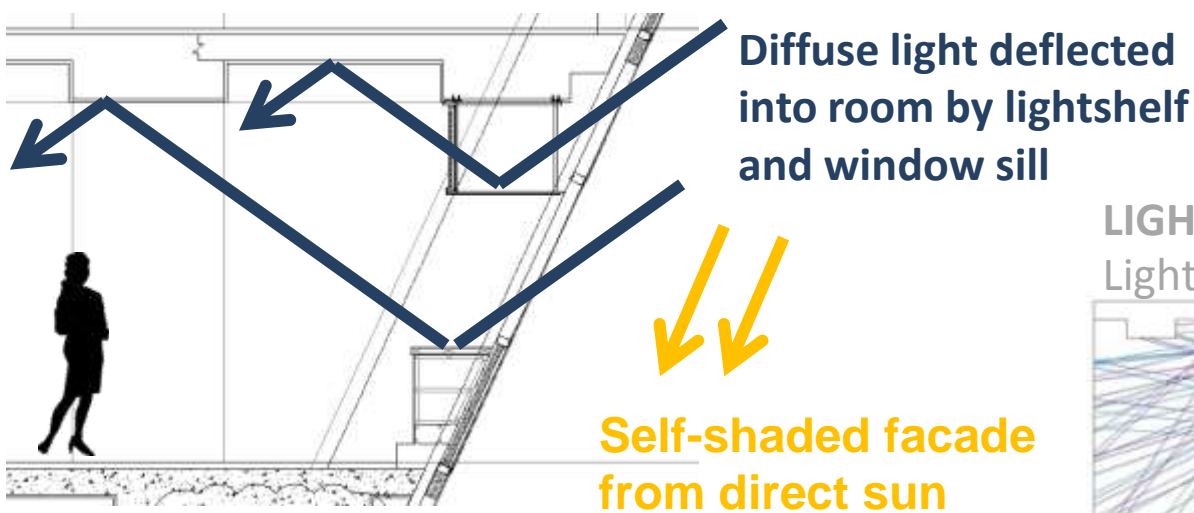
## Atrium Daylight Design

The atrium has been carefully designed optimize daylight utilization for each floor employing the combination of the following three strategies:

1. Automated blind with six different configuration to maintain the appropriate daylighting levels at all times. The blinds with 30% light transmittance are adjusted every 15 minutes and follow a three different control strategies for morning, mid-day and evening
2. The windows size becomes larger deeper into the atrium to cater for lower daylight levels
3. A band of Tannenbaum reflector panels are applied to 4<sup>th</sup> and 5<sup>th</sup> floor to deflect daylight across the atrium to 1<sup>st</sup> and 2<sup>nd</sup> floor where daylight levels are the lowest. The 'christmas tree' profile reflectors have an inclination of 10° and reflect about 85% of the light in semi-diffuse manner, hence, avoiding visual glare issues for the building occupants.



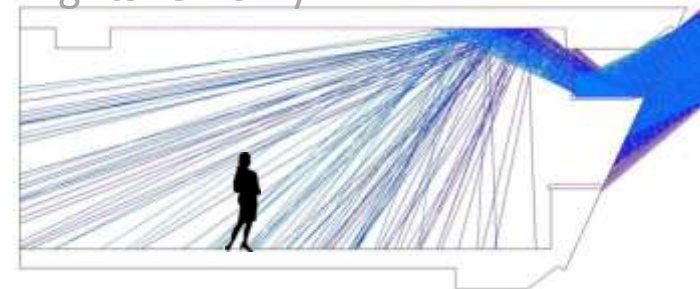
# FACADE



LIGHT REFLECTIONS FROM:  
Lightshelf + Window sill



Lightshelf only



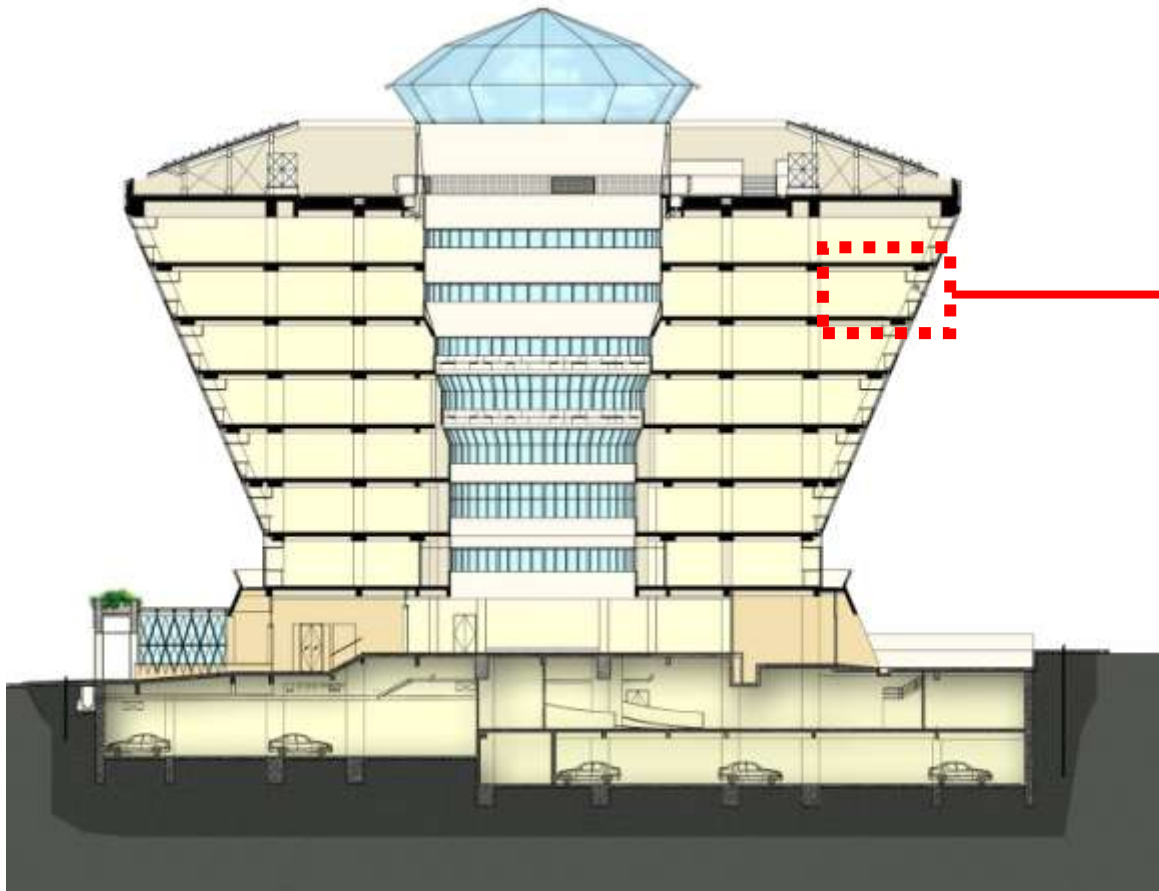
Window sill only



## Façade Daylight Design

The building is 50% daylight. The façade daylighting system consists of a mirror lightshelf and a white painted window sill. Both deflect daylight onto the white ceiling for improved daylight distribution until 5 meters from the façade + 2 additional meters of corridor space. Installed office lighting is 8.4 W/m<sup>2</sup>, but 1-year measurements show consumption of only 0.9 W/m<sup>2</sup> showing high reliance on daylighting

# Day-Lighting- Office



Mirror  
lightshelf



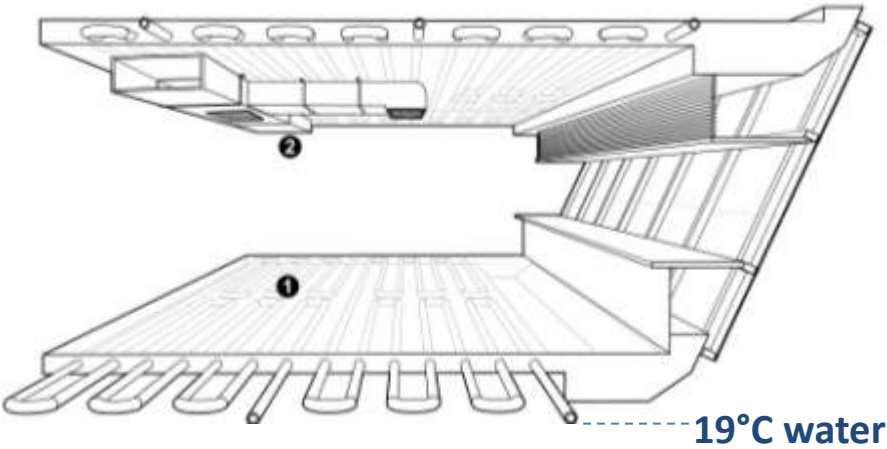
Fixed  
blinds for  
glare  
control



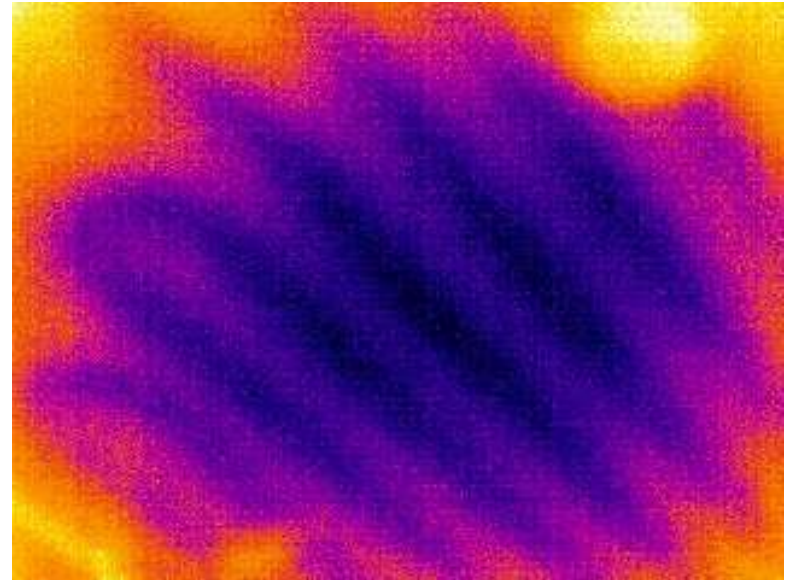
Daylight  
reflected  
onto  
ceiling

# Floor Slab Cooling in Diamond Building

Floor slab cooling system embedded in RC slab

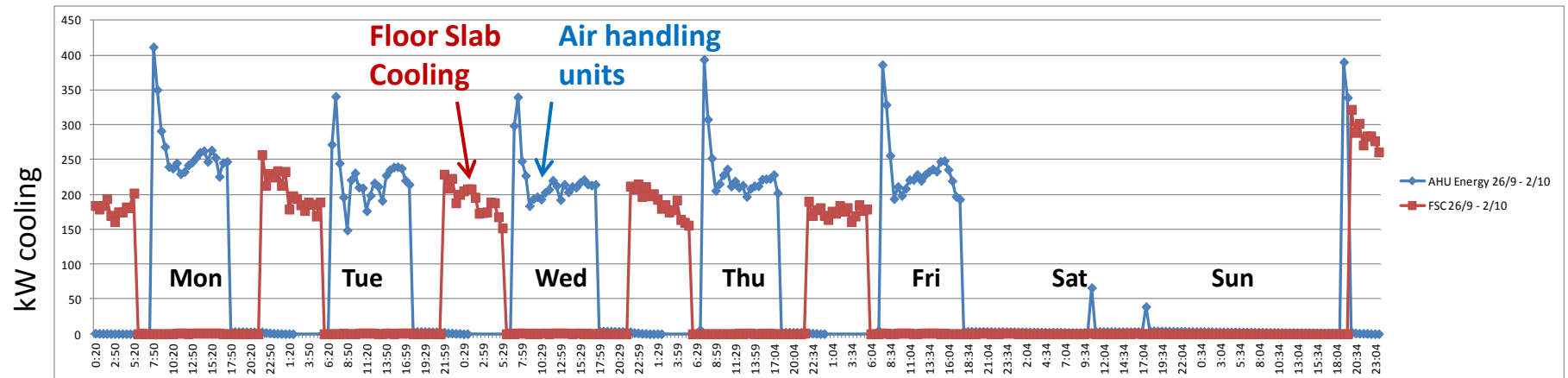


**COP of 16 possible!**



Thermographic image of floor slab cooling in ST Diamond  
Picture courtesy of: PS Soong, Pureaire

Illustration courtesy of:  
Greening Asia – Emerging Principles for Sustainable Architecture.  
Copyright: Nirmal Kishnani, 2012. Publisher: FuturArc



# 3-minute video



Sustainable Features of ST Diamond Building  
available at Youtube:

[http://www.youtube.com/watch?v=3H\\_sXCtDayc](http://www.youtube.com/watch?v=3H_sXCtDayc)



# CONCLUSION

”Expensive **not** to be energy efficient”

**Buildings are  
Like a Leaky Bucket**



**with lots of  
unnecessary wastages**

Plug the holes, and you are  
well on the way to a green  
energy efficient  
inexpensive building



Thank you



How I commute in Kuala Lumpur  
(video [link](#))



Gregers Reimann

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Singapore | Malaysia | China

# Appendix slides

## IEN Consultants Expert Staff



### IEN Consultants

Hover the cursor over a person's head to see a short presentation and click to see a detailed personal description or click on a name in the list below.

We are a diverse group of  
individuals


**5 different degrees**  
**6 different nationalities**  
**4 LEED AP**  
**8 GBI Facilitators**



# Energy Efficiency consultancy

## Senior Consultant curriculum



*Nationality:* Danish 

*Language Skills:* EN | DA

*Based in:* Kuala Lumpur, Malaysia

### *Education:*

•MSc Energy Engineering (Technical University of Denmark)

## Gregers REIMANN

Roles: **Energy Efficiency Consultant**

Gregers is the managing director of IEN Consultants, the pioneering green building consultancy in Malaysia, with offices in Singapore as well as China. He specialises in building designs that have good daylighting, are highly energy efficient and have excellent thermal and visual comfort.

Key project references during his 10 years of working in Asia include the Setia City Mall (first green certified shopping mall in Malaysia), the new IKEA in Kuala Lumpur (ongoing), ST Diamond Building (2012 ASEAN Energy Award winner) and the GEO Building designed to be a zero energy office building. Other green projects include the KLIA2 airport terminal, the KL Eco City, the Pertamina Energy Tower – the first skyscraper designed to be ZERO energy – and energy efficiency building retrofit works incl. daylight retrofitting of the Asian Development Bank in Manila.

Gregers has also been a technical reviewer for the EU Energy-Efficiency Buildings project and is newly appointed Chairman of the “Energy Efficient Buildings” committee under the EU-Malaysian Chambers of Commerce and Industries (EUMCCI).

Gregers regularly contributes to green building articles and frequently guest lectures at universities internationally. He has a keen interest to pursue innovative and integrated design solutions bridging the gap between architects and engineers. Gregers is also ‘walking the talk’ with respect to green living habits, which includes commuting to work by a foldable electric bicycle that combines easily with public transport.

# Green Building consultancy

## Senior Consultant curriculum



*Nationality:* American 

*Language Skills:* EN | FR

*Based in:* Singapore

### *Education:*

- MCP in Urban Planning (MIT)
- MA in Urban History (Columbia University)

### Kevin SULLIVAN

Roles: **Green Building Consultant**

Kevin has been a carpenter, community organizer, educator, and environmental entrepreneur. Since 2008 he has founded and led two leading sustainability consulting firms in India and Singapore. Kevin has been a design consultant on more than one hundred building projects across the United States, Middle East, India and Asia.


An expert on green schools, Kevin has developed energy-efficiency strategies and educational tools to teach and engage students in green design concepts for top international K-12 schools across Asia. In 2006 he served as a Fulbright Scholar at India's premier environmental think tank, The Energy and Resources Institute in New Delhi. Before moving to India, Kevin was a Policy and Project Director for one of the largest US community-based housing NGOs, where he pioneered the first low-cost urban green homes. Kevin was an Adjunct Professor in the Urban Environment at Queens College as the City University of New York.

Kevin is trained as an architect and urban planner and writes and speaks widely on urban and environmental issues. He has an MCP in Urban Planning from the Massachusetts Institute of Technology and an MA in Urban History from Columbia University. He lives with his family in Singapore.

# Green Building certification

## Senior Consultant curriculum



*Nationality:* Chinese 

*Language Skills:* EN | CH

*Based in:* Beijing, China

### *Education:*

- Building Science (National University of Singapore)
- Heating, Ventilation and Air-Conditioning (Tianjin University)

## SUN Hansong

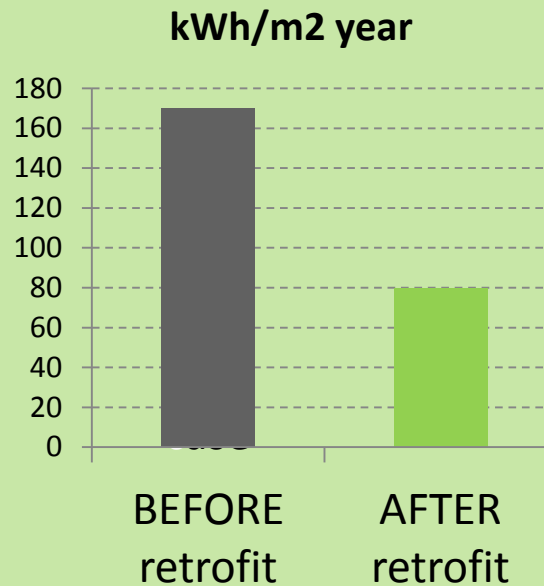
**Roles: Energy & Environment Consultant**

Sun Hansong is the Director of IEN Consultants (China). He has worked for several international design consultancy companies including Surbana, ARUP, AECOM and Walton Design, before he joined IEN in 2013. Hansong graduated in 2000 from Tianjin University as an building services engineer and obtained master degree in building science from the National University of Singapore (NUS) in 2004. He has worked in Singapore and China delivering integrated energy and environmental solutions in building and sustainable urban planning sectors.

Key project references include the Singapore Pavilion at Shanghai Expo 2008, Marina Bay Sands Integrated Resort in Singapore, Civic and Culture Development in Singapore (CCRC), TDIC Permanent Head Quarter in Abu Dhabi, Philips R&D Centre in Shen Zhen, TEDA H2 Low Carbon Demonstration Building in Tianjin and Vanke Botanic Garden in Dongguan.

Sustainable urban planning and energy planning projects include Yongwai Morden Commercial District in Beijing, Beijing University of Chemical Technologies New Campus in Beijing, Caofeidian Eco-Industrial Park in Tangshan and Vanke Green Building Park in Beijing. Hansong was also the key project researcher and coordinator for EC-ASEAN Energy Facility (EAEF) project.

# Case study no. 2



Energy Efficient Retrofit case study

## EECCHI OFFICE RETROFIT

(JAKARTA, 2011)



# BEFORE



## Energy

170	80
kWh/m <sup>2</sup> yr	kWh/m <sup>2</sup> yr

## Comfort

26-31	24-26
temp (°C)	temp (°C)
75	55
RH (%)	RH (%)

## Noise

57	53
dB	dB

## Daylight

No	Yes
----	-----

## View out

No	Yes
----	-----

# AFTER



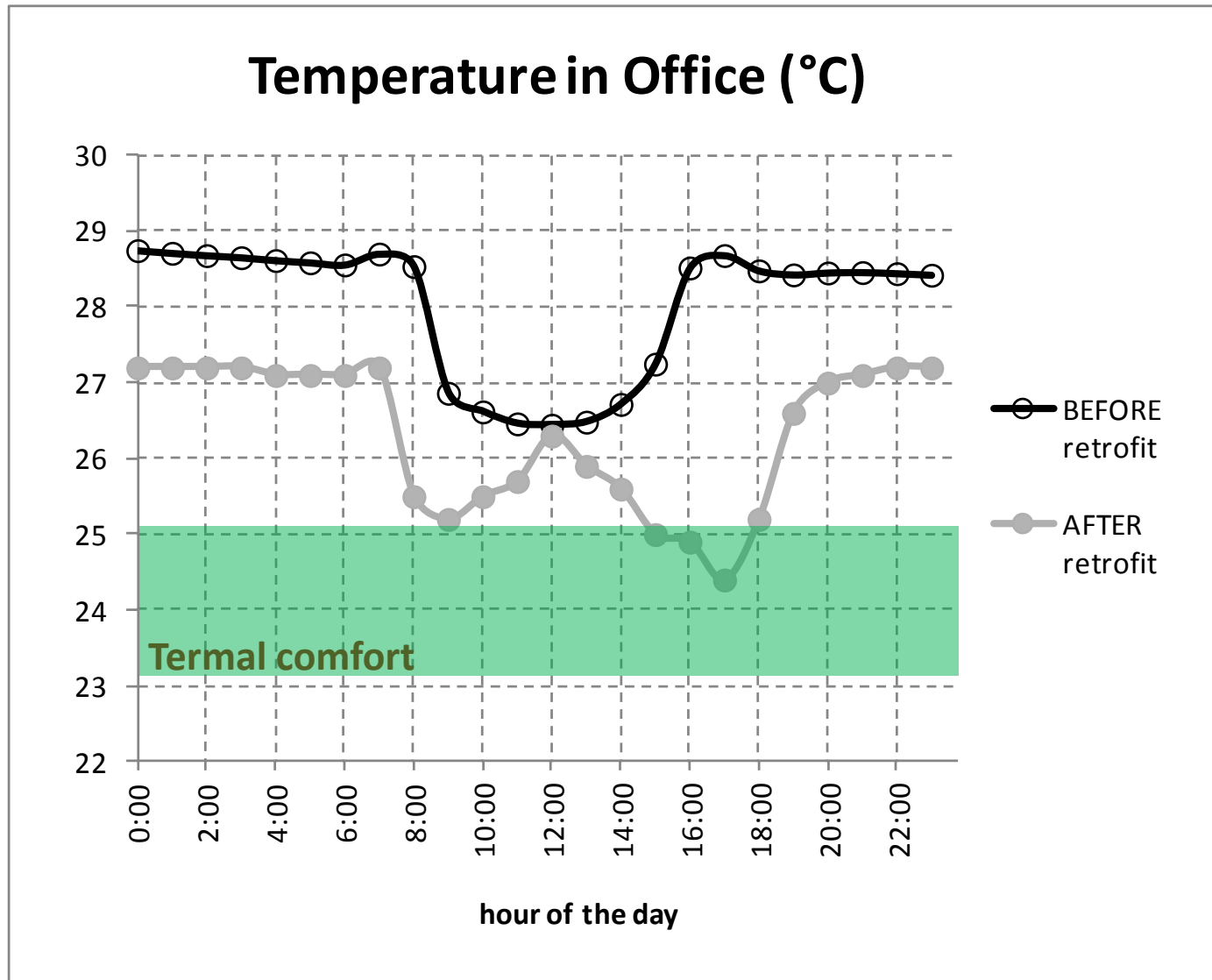
## BEFORE RETROFIT

- Vertical blinds blocking most of the daylight
- Suspended ceiling
- Central air-conditioning
- Leaky windows

## AFTER RETROFIT

- Mirror lightshelf on external ledge reflecting diffuse daylight onto the high ceiling (suspended ceiling removed)
- Perforate venetian blinds
- Extra window pane
- VRF air-con with CO<sub>2</sub> sensor

# Measured indoor climate: Before vs. After



# Case study no. 3



ZERO Energy Bungalow

## **EARTH BERM HOUSE**

(KUALA LUMPUR, 2015)



# INNOVATION: Night Sky Cooling

Bungalow 100% natural cooling, no air-conditioning



To be completed June of 2016

Similar design by Design Unit Sdn. Bhd.

# ENERGY EFFICIENCY

## Three Fundamental Observations



DON'T OVER-PACK



Building owners get **double-penalty** of:

- Higher CAPEX  
(higher construction cost)
- Higher OPEX  
(higher operating cost)

Cartoon by IEN Consultants. The Star newspaper (2014)

# Lowest construction cost

Energy Efficient Office Building also the Cheapest

DON'T OVER-PACK

